

# HotaruCon Exhibitor T&Cs

**As of 10.03.2024**

**These Terms and Conditions (“T&Cs”) form the framework of the contract for exhibitors (both “dealers” and “artists”) to book sales pitches at HotaruCon. Both the exhibitor and HotaruCon agree to abide by these T&Cs.**

## 1) Your Exhibitor Pitch and Eligibility:

- A. Each “exhibitor pitch” booking grants you a space in one of our vendor halls. Dealer pitches are 6ft wide with space for an optional backing table or shelving, and you can book multiple dealer pitches. Artist pitches are 4ft wide and cannot accommodate backing tables or rear shelving, and are limited to one per person. We provide one 6\*2ft or 4\*2ft table and two chairs for free per pitch booked.
- B. All exhibitor rooms will have the same set-up, opening, and breakdown times. Some pitches have access to electrical sockets and this can be requested when booking - this is not a chargeable extra.
- C. “Dealer” pitches are located in the larger vendor hall, and can be booked with options such as backing tables, a large ‘walk-up’ space or as a ‘corner pitch’. These options can be selected on the booking form. To get a detailed breakdown of your pitch quote or to check specifics please use the Contact Us form or #ask-the-committee to speak to our exhibitor liaison. These upgrades are separately priced as shown on the dealer application form.
- D. “Artist” pitches are located in the smaller vendor hall (Artists’ Alley) and are limited to 1 table per booking. To be eligible for an artist pitch you must be selling products designed by yourself - otherwise please apply for a dealer pitch.
- E. Each pitch booking includes 1 full HotaruCon registration, with the option to purchase one additional discounted pass. Vendor registrations let you access all HotaruCon events over the weekend.
- F. **Example: if you book 2 dealer pitches, you will receive 2 passes with the option to buy 1 or 2 extra passes at a discount. We will also provide you with 2 6\*2ft tables to use however you like (within your space) and chairs.**

- G. Bookings will be confirmed once full payment has been made. HotaruCon reserves the right to cancel a pitch booking in the case of violation of the Exhibitor T&Cs, including and not limited to breaches that occur and cannot be resolved during the event.

## 2) Refunds & Cancellations

- A. Though this is unlikely, recent events have shown that we must plan for unintended changes to shows. If HotaruCon cannot run over its original dates, all exhibitors will have the choice to roll over your booking or be fully refunded. In the event that an exhibitor wishes to cancel their table booking, this will be processed in line with the Refund Policy.

## 3) Safety & Liability:

- A. All exhibitors must have valid PLI insurance with a minimum coverage of £1mil. Risk assessments should be conducted for your pitch setup. You may be asked to provide proof of insurance or risk assessment.
- B. HotaruCon is not liable for loss or damage to any goods or equipment during the event. While security will be provided for all exhibitor spaces while they are open, and the spaces will be locked while not in use, liability ultimately remains with the exhibitor.
- C. Tabled should not be moved without agreement from the exhibitor liaison. Structures including but not limited to clothes rails, shelves and gridwalling are permitted but must remain in the dedicated space for your pitch.
- D. Electrical goods should be PAT tested before being used in exhibitor rooms.
- E. All trading activities must be carried out within your allocated space and not on the convention floor or external areas, with the exception of pre-arranged activities, workshops or panels.
- F. Pitches are 'unwalled' and you may not attach items to the venue walls.

## 4) Permitted Goods

- A. All items offered by exhibitors must be legal to sell in the United Kingdom.
- B. HotaruCon does not permit the sale of counterfeit goods, unauthorised copies, or 'grey-market' items. Fanart, and manufactured items using fanart, are permitted provided

that the artist is either in attendance or has provided verifiable confirmation that the sale is permitted.

- C. Unfortunately, the venue does not permit the sale of food or drink by exhibitors.
- D. HotaruCon reserves the right to require items be removed from retail displays in the event that they cannot be confirmed to meet these requirements.

## 5) Legal

- A. These rights, singly or in any combination, shall be exercisable by HotaruCon at its sole discretion.
- B. General Event Entry Terms and Conditions will also apply to exhibitors.
- C. Final authority for all decisions relating to vendor activities rest with HotaruCon Operations Staff. All decisions are final and not subject to appeal. Any disputes arising from this agreement are to be judged under English Law and any disputes will be settled by the judgement of an arbitrator chosen by HotaruCon, in agreement with the vendor, should any unsettled dispute arise.

**Any questions? The Dealer Handbook will contain practical info such as setup times, loading information, and pitch illustrations. Otherwise, please get in touch via the Contact Us form or our Discord and we'll help.**